



Capital Markets
Real Estate Group

Real Estate Advisory Capabilities & Services

Your Trusted National Real Estate Advisor

RBC Capital Markets Real Estate Group provides our clients with a broad range of real estate advisory services, including acquisition & disposition support, financing solutions, and capital markets expertise. Our national team, with offices in Toronto, Montreal, Vancouver and Calgary, has extensive experience across all Canadian markets and deep relationships

throughout the real estate sector, offering clients exceptional market intelligence in all asset classes.

Our team of seasoned professionals supports our clients in making informed real estate decisions to grow and maximize the value of their real estate portfolios.

RBC Capital Markets Real Estate Group Offices



Vancouver



Calgary



Toronto



Montréal

Property Brokerage Capabilities

- A broad range of transaction size experience, from single-tenant assets to large-scale portfolios
 - Deep experience in all asset classes, including: Office, Industrial, Retail, Multi-Family, Seniors Housing, Student Housing, Hotels, Self-Storage, Land and Development
- Over \$22BN of real estate transacted in the last five years for our institutional and private clients
 - Below are examples of recent transactions on which RBC’s Property Brokerage team has acted:

OFFICE

	ROYAL BANK PLAZA \$1.16 BN 1,473,300 sf Toronto, ON
	NATIONAL OFFICE PORTFOLIO \$794.0 MM 1,230,000 sf VAN, TOR, MTL
	NEXUS CORE OFFICE PORTFOLIO \$84.0 MM 379,285 sf Montréal, QC
	MONTEZ PORTFOLIO \$16.1 MM 298,200 sf Calgary, AB

INDUSTRIAL

	CROSS-BORDER LOGISTICS PORTFOLIO US\$654.5 MM 4,251,433 sf ON, PA, CA, FL
	WESTERN CANADA INDUSTRIAL PORTFOLIO \$177.7 MM 904,231 sf Western Canada
	CASSELMAN DISTRIBUTION CENTRE \$116.5 MM 531,057 sf Casselman, ON
	2340 WINSTON PARK \$67.1 MM 202,165 sf Oakville, ON

RETAIL

	VAUGHAN MILLS (49% INTEREST) \$470.2 MM 1,276,000 sf GTA, ON
	COUNTRY HILLS TOWN CENTRE \$83.8 MM 164,320 sf Calgary, AB
	PLACE VERTU \$82.0 MM 834,071 sf Montréal, QC
	STERLING RETAIL \$22.1 MM 30,395 sf Vancouver, BC

MULTI-FAMILY

	RUBIS (PHASES 4 & 5) \$173.5 MM 344 Units Laval, QC
	JOIE DE VIVRE & LE COMESOL \$101.4 MM 573 Units Montréal, QC
	URBANIA HAUS \$84.5 MM 240 Units Laval, QC
	NORDIC APARTMENTS \$54.0 MM 160 Units Toronto, ON

URBAN DEVELOPMENT

	2 TECUMSETH STREET (75% INTEREST) \$120.4 MM 920 Units & 825,000 sf (Buildable Residential) Toronto, ON
	2075 KENNEDY ROAD \$81.5 MM 216,864 sf (Existing Office) 920 Units/842,300 sf (Buildable Residential) Scarborough, ON
	LOBLAWS PANAMA DEVELOPMENT SITE \$67.8 MM ~1,250 Units & 10.60 acres (Buildable Residential) Brossard, QC
	FCR PANAMA DEVELOPMENT SITE \$48.5 MM ~1,000 Units & 4.60 acres (Buildable Residential) Brossard, QC

Financing Capabilities

- A diverse range of options for debt advisory and financing, including: Mortgage Lending, Construction Financing, Secured and Unsecured Bonds, Mezzanine Financing and CMBS
 - Intimate knowledge of lender funding programs, funds availability for various terms, interest-only availability, recourse vs. non-recourse, target markets / property types, pricing levels and approval processes
- Over \$6.5 BN of secured real estate mortgage financing arranged in the last five years for our institutional, public and private clients
 - Below are examples of recent transactions on which RBC’s Debt Brokerage team has acted:

FINANCING

	WEST EDMONTON MALL \$1.2 BN 4.4MM sf Edmonton, AB
	GTA INDUSTRIAL PORTFOLIO \$857.5 MM 5.1 MM sf GTA, ON
	100 QUEENS QUAY EAST \$225.00 MM ~700,000 sf Toronto, ON
	SPEC. COLD STORAGE CONSTRUCTION FINANCING \$77.6 MM ~172,000 sf Oshawa, ON

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Learn more about our
capabilities and services

rbcrealestate.com



PROPERTY BROKERAGE | MORTGAGE BROKERAGE | PRINCIPAL LENDING | PUBLIC AND PRIVATE
EQUITY | UNSECURED DEBT | M&A ADVISORY | OFFICE | RETAIL | INDUSTRIAL | HOTELS | MULTI-FAMILY
SENIORS HOUSING | LAND

(1) Salesperson (2) Broker of Record (3) Broker (4) Real Estate Broker

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